

# Coconut Husk to Green Methanol



**Wily Salim**  
Founder & Director



## Who is KVA?

Founded in 2021

Karmic Virya Abadi (KVA)

Based on Sanskrit and  
Indonesian translation,

‘Perpetual Energy Cycle’

## Our Purpose

Turn **low value** biomass waste

into **renewable fuel**

for **marine** and **aviation** industries

using **proven** technologies.





# Two Key Problems

## Climate Change



- **Air pollution** from marine activities (3% of global emission) and husks treated as waste and burned openly.
- **Scarcity of renewable fuel to decarbonise** shipping industry (net zero by 2050)
- **Loss of peatlands** are essential as natural carbon storage due to palm oil encroachment on coconut farms (unlike coconut which grow naturally on peatlands)

## Coconut Farmers Plight



- **Inability to get away from poverty** due to low income (small scale), droughts, yield and price fluctuations
- **Economic displacement** from encroachment by larger palm oil corporations – land loss, disease/pest migration etc.

## Coconut Husk is a major Agri-waste stream

- Husk mass comprise 25% - 30% of coconut mass
- Promising biomass feedstock (high lignin content at ~50% with calorific value 16MJ/kg, consistent and relatively low moisture)



# Our Solution

## Coconut Husk → Biomethanol

### *World's First Biomethanol from Coconut Husks*

#### SUSTAINABLE ECOSYSTEM

- Improve sustainability for coconut farming (prevent open burning)
- Supply of Green Marine Fuel
- GHG reduction of ~150ktpa CO<sub>2</sub>e
- Protect peatlands (vs oil palm)

#### POSITIVE SOCIAL IMPACT

- Supplementary income to 30,000 farming families as KVA buys the husk
- \$10M pa injected into local economy
- Create ~800 new jobs in rural areas

#### CIRCULAR ECONOMY

- Upgrade waste into green biofuel
- First in the world using coconut husks
- Placing Indonesia at the forefront of green fuel sector



# Why Biomethanol & Why Now?

## Urgency to Reduce

GHG Emission & Air Pollution in the Marine Industry.

IMO 2050 Net Zero Directive and MEPC83 with 2-Tiered Carbon Non-Compliance Penalties.

Shipping is the FIRST Industry to have International UN-back Carbon Mechanism.

Up to **95%**

CO<sub>2</sub> Reduction

Up to **80%**

NOx Reduction

Up to **95%**

PM Reduction

Up to **99%**

SOx Reduction

## Demand > Supply

Clean Marine Fuel for Marine Shipping.

## Greenhouse Gas Emission Reduction Potential

150,000 CO<sub>2</sub> equivalent from Project initial 100,000 tonnes MeOH production

Up to 600,000 CO<sub>2</sub> equivalent reduction with expansion!

\*\* assumes target carbon intensity of <32.9g CO<sub>2</sub> eq/MJ achieved. Benchmarked against fossil diesel carbon intensity of 100g CO<sub>2</sub> eq/MJ



# Market Potential (TAM)

**<1%**

Renewable Methanol Mix

## All Methanol

**\$35B to \$42B**

All MeOH Market 2024 to 2031

**2.9%**

All MeOH CAGR 2024 to 2031

## Green Methanol

**\$0.2B to \$0.6B**

Green MeOH Market 2024 to 2031

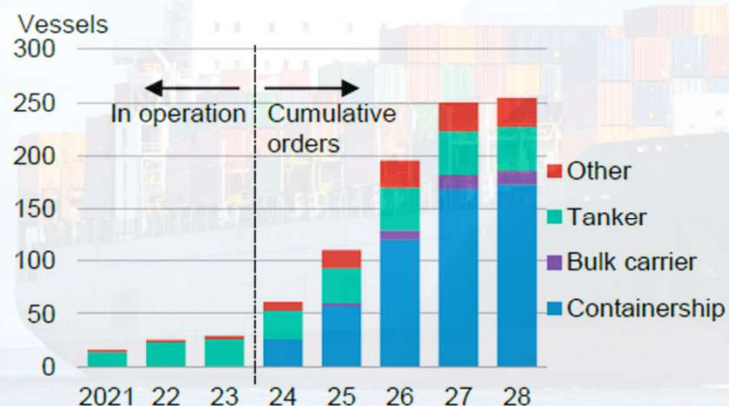
**16.4%**

Green MeOH CAGR 2024 to 2031

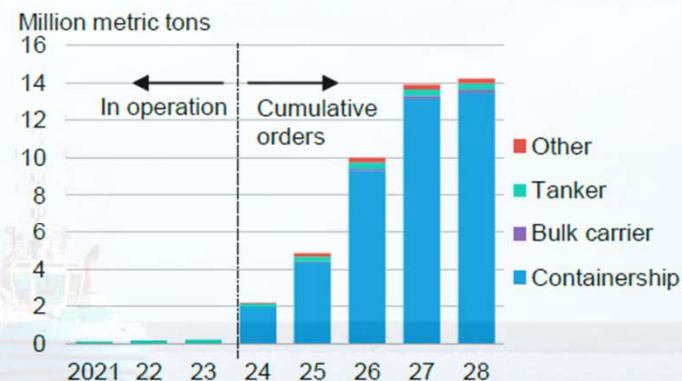
## Total Addressable Market (“TAM”) from Shipping Industry

**International Maritime Organisation (IMO) Net Zero 2050**  
**Directive driving growth in methanol fuelled vessels**

**Bloomberg forecast 14MT annual demand by 2028, equal to**  
**TAM of \$15 billion at today’s prices – CAGR of 45% vs 2024**



Source: Bloomberg, BloombergNEF, DNV. Note: Shows the fleet of vessels on the water in each year. Data as of March 1, 2024.



Source: Bloomberg, BloombergNEF, DNV, MAN. Note: Shows consumption from the fleet of methanol vessels in each year, assuming they only use methanol. Data as of March 1, 2024.

# Alternatives

| Criterion               | Hydrogen | Ammonia | Methanol | LNG | Li-ion |
|-------------------------|----------|---------|----------|-----|--------|
| GHG reduction potential | 5        | 4       | 5        | 5   | 5      |
| Density                 | 2        | 3       | 4        | 4   | 1      |
| Cost                    | 2        | 1       | 3        | 1   | 2      |
| Useability              | 4        | 3       | 4        | 3   | 4      |
| Average                 | 3        | 3       | 4        | 3   | 3      |

Source: Longspur Research based on Oko Institut eV

## Marine Engine Technology

- ✓ Best Available Proven Technology for Ship New Build or Retrofit

## Proven Operations

- ✓ Stena Germanica = World's First Methanol Commercial Ship since 2015
- ✓ As of Jan 2025, Maersk has 19 Operational Methanol-Powered Vessels
- ✓ Shipping Industry alone is expected to consume ~18 MMTA by 2030
- ✓ As of Mar 2025, >300 Methanol Vessels Ordered by Major Shipping Companies

# Toxicity of Alternative Fuels

Lethal dose to 50 percent (LC50) of a fish population



Ammonia  
0.068 mg/l

ECHA, European  
Chemical Agency,  
registration dossier  
Ammonia



Gasoline  
8.2 mg/l

Petrobras/Statoil ASA,  
Safety Date Sheet, ECHA  
registration dossier  
Gasoline



Methane  
49.9 mg/l

ECHA, European  
Chemical Agency,  
registration dossier  
Methane



Diesel  
65 mg/l

ECHA, European  
Chemical Agency,  
registration dossier  
Diesel



Heavy fuel oil  
79 mg/l

GKG/ A/S Dansk Shell,  
Safety Data Sheet



Methanol  
15,400 mg/l

ECHA, European Chemical  
Agency, registration  
dossier Methanol

Methanol is the least toxic alternative fuel

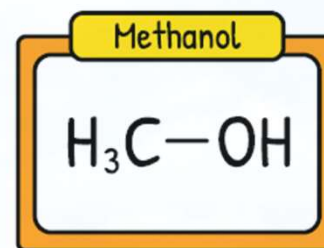




# Overall Project Delivery

## Husk Feedstock Supply

- Feedstock availability up to 970ktpa → possible production scale up to 450ktpa methanol
- Husk waste collected from local planters around Riau region. Incentive payments to keep the husks and avoid burning
- KVA to cover compaction and transport costs from plantations to site.



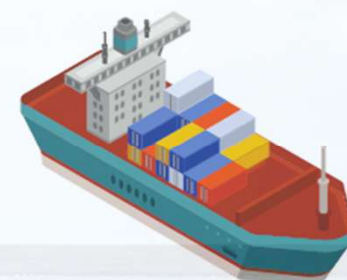
## Product Sold Customers

- Start at ~100ktpa/ 300tpd biomethanol production in (and then expand in Stage 2)
- Production to be mostly sold under long term offtakes (balance for potential short term upsides)
- Focus on marine cargo sector. Discussions already held with a major shipping company in Singapore
- Later explore other potential uses - chemical input or sustainable aviation fuel (SAF)



## Biomethanol Plant (the Project)

- Centrally located close to plantations and port
- (1) Gasification of husks → H<sub>2</sub> and CO; followed by (2) synthesis → methanol
- Use proven technologies. Biomass gasification and methanol synthesis technology well established
- KVA focus is delivering commercial production from never used before coconut husks as feedstock
- Delivered under EPC turnkey or E&P + local construction contractor (lower build cost)



# The Future



KVA – Coconut Husks to Biomethanol







## Disclaimer

PT Karmic Virya Abadi

While all reasonable care has been taken in the preparation of information in this presentation, to the extent allowed by applicable law, KVA accepts no liability whatsoever for dependence on it. All opinions, conclusions, forecasts or recommendations are reasonably held at the time of compilation but are subject to change without notice. KVA assumes no obligation to update this presentation after it has been issued. You should seek professional advice before acting on any material. The information contained is of a general nature only and does not take into consideration your objectives, financial situation or needs. You should consider whether the information is suitable for you and your personal circumstances. Before you make any financial decisions in relations to information contained herein, you should seek professional financial advice.

© KVA 2025. All rights reserved.